

MAKING THE MOST OF YOUR MEMBERSHIP



BOMA Member Since 2002

Member spotlight: Don Stefanchuk

Executive Vice President, Pinchin Ltd.

“It is easy to get involved in a number of different ways that you will be comfortable with. Being an active BOMA member will elevate your reputation both individually and corporately.”

WHAT'S YOUR CURRENT JOB TITLE?

Executive Vice President.

HOW LONG HAVE YOU BEEN WORKING IN THE INDUSTRY?

Over thirty years (I stopped counting).

WHAT ARE SOME OF YOUR JOB RESPONSIBILITIES?

My primary role is senior level management which sets the path for business development and strategic planning. I am responsible for developing & implementing our strategic business plan. I also sit on the Board of Directors where I contribute to long term business planning and risk management.

HOW LONG HAVE YOU BEEN A BOMA MEMBER?

About fifteen years.

WHY DID YOU BECOME A MEMBER?

I became a member to get to know industry players and promote Pinchin services.

WHAT ROLES HAVE YOU BEEN INVOLVED WITH IN BOMA?

I have provided technical speaking engagements and now promote up and coming staff to offer technical talks for BOMA.

I have also been a long time judge for the BOMA Awards of Excellence program, and I regularly attend the luncheons.

WHAT ARE SOME OF THE BENEFITS YOU SEE IN BECOMING A MEMBER?

1. Networking
2. Learn about Industry trends
3. Learn about new development plans for Winnipeg & Manitoba
4. Maintain client relations
5. Promotion of our company
6. Pretty good lunches
7. Technical training and certification

DO YOU THINK BECOMING A MEMBER HAS HELPED YOU IN YOUR CAREER AND HOW?

Membership has provided encouragement to maintain a high level of professionalism and confidence in business development. It is easy to talk to people at BOMA. I got to work with other very qualified and professional people that have influenced how my career has taken shape.

WHAT ADVICE WOULD YOU GIVE NEW MEMBERS WHO AREN'T AS ACTIVE?

It is easy to get involved in a number of different ways that you will be comfortable with. Being an active BOMA member will elevate your reputation both individually and corporately.

I have always told my staff that "If you are going to be a member of an organization then ensure you participate and contribute otherwise you will not see the returns on your investment." This has held true for BOMA. ■

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