

MAKING THE MOST OF YOUR MEMBERSHIP



BOMA Member Since 2016

Member spotlight: Dom Costantini

Vice President & District Manager, Bird Construction

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WHAT’S YOUR CURRENT JOB TITLE?

Vice President & District Manager

HOW LONG HAVE YOU BEEN WORKING IN THE INDUSTRY?

28 years and 14 years at Bird

WHAT ARE SOME OF YOUR JOB RESPONSIBILITIES?

I am responsible for the Winnipeg District and we operate in Manitoba, Saskatchewan and NW Ontario. I spend most of my day on guiding our business and team to achieve our goals and our clients’ goals. I have an amazing management team that focuses on every aspect of our business including Finance, Human Resources, Procurement, Business Development and Marketing, Design, Pre-Construction, Construction, Special Projects, Operations, and Safety. Our current team includes 75 salaried staff and 125 hourly craft labour. **Our company builds buildings; my job is to build the business and most importantly our people.** Major areas of focus for me are client relationships and successful project execution to achieve budget, schedule, quality, and safety goals. I am big on building and maintaining good relationships.

HOW LONG HAVE YOU BEEN A BOMA MEMBER?

Bird joined BOMA in 2015.

WHY DID YOU BECOME A MEMBER?

I have known Tom Skraba for years and he contacted me in late 2010 about attending a luncheon. We were so impressed by how the membership was engaged and how well organized the luncheon and other events were, we felt there was real value in joining BOMA.

WHAT ROLES HAVE YOU BEEN INVOLVED WITH IN BOMA?

I personally have been on two panels at the Manitoba Building Expo and presented at a luncheon in January. I enjoy getting involved and supporting good organizations.

WHAT ARE SOME OF THE BENEFITS YOU SEE IN BECOMING A MEMBER?

Building new relationships and reinforcing existing ones. The events are always informative. The Industry Breakfasts, Luncheons, and Building Expo are fantastic; our people enjoy attending. Lise, Katie, and Tom do a great job of keeping the membership informed. We enjoy hearing about the Building Operators Accreditation and the BOMA BEST® Buildings. High quality presentations and speakers.

HAS BECOMING A MEMBER HELPED YOU IN YOUR CAREER?

Business Development has always been a strength for me and BOMA events allow me to interact with so many different stakeholders, from owners, operators, subcontractors, suppliers, consultants, crown corporations, and government. Speaking at events has increased Bird's exposure to potential clients and it also has helped us to recruit people to our team. **BOMA provides an opportunity to build your business and relationships.** The events are great for networking and you need to work the room. I find the best conversations are never about work, it's about family, interests, and what's happening in our great city. BOMA is filled with information and education that can help build our people. Send people to the breakfasts, luncheons, and Building Expo who are passionate about the topics. Our business gets stronger as our people get stronger, these events are an opportunity to learn. Every good outcome requires good effort. See you at the next event and make sure to say hello.



BOMA
Manitoba

EXPLORING CAREER OPPORTUNITIES?

Visit our website at: www.bomamanitoba.ca/employment