

MAKING THE MOST OF YOUR MEMBERSHIP



BOMA Member Since 1998

Member spotlight: Kim Dandewich

Director, Business Development, FirstOnSite Restoration

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WHAT'S YOUR CURRENT JOB TITLE?

Director, Business Development.

HOW LONG HAVE YOU BEEN WORKING IN THE INDUSTRY?

I have been in the industry for over 30 years. Starting out as a self employed Interior Designer I eventually moved into Project Management with the Federal Government. After 4 years with the government I joined Brookfield Lepage Johnson Controls (BLJC) in the capacity of a Senior Project manager and then was promoted to Portfolio Manager. From there I moved on to SNC Lavalin O & M as Senior Director and am presently employed with FirstOnSite Restoration as Director of Business Development.

WHAT ARE SOME OF YOUR JOB RESPONSIBILITIES?

My responsibilities touched the industry in a variety ways. As an interior designer it was very important to meet the functional requirements for the client, taking into consideration

the operations and maintenance of a variety of spaces, ranging from an office, hospitality, education institution, etc. As a project manager I took full responsibility for accomplishing the project objectives, as well as managing the constraints of the cost, time, scope and quality which is critical to a successful project, ensuring that for example building finishes, system standards and efficiencies were met.

My role as a Portfolio Manager for BLJC was to ensure that the team of facility managers, operations manager, building technicians, met or exceeded the contractual requirements for the portfolio of buildings. With SNC Lavalin O & M I had a similar role as BLJC in addition to providing infrastructure support to the field through governance & policy, tools, enhanced processes, training, vendor management & communication.

Presently as Business Developer for FirstOnSite Restoration my focus is to introduce commercial clients to the Priority Response Emergency Planning Program (PREP) for disaster preparedness. Being prepared is the key to effective disaster management, having a mitigation started immediately saves time and money and gets the client back in business faster.

HOW LONG HAVE YOU BEEN A BOMA MEMBER?

I have been a BOMA member through the variety of organizations that I have been employed with over the past 17 years.

WHAT ARE SOME OF THE BENEFITS YOU SEE IN BECOMING A MEMBER?

An association is a synergistic group, meaning that the effect of a collection of people is greater than

just one person. There are numerous benefits to becoming a member. Some examples include: sharing ideas (best practices), asking for advice, volunteering for a committee, supporting and helping one another in reaching professional goals. Becoming a BOMA member is a great way to find targeted job postings, seminars, training or certification classes that may be suitable for you. Listing your association membership on your resume is impressive to current or future employers as it shows that you are dedicated to staying connected in your profession. Members broaden their knowledge by having access to resource information such as: case studies, articles, and white papers that are written by experts in their field or area of interest.

DO YOU THINK BECOMING A MEMBER HAS HELPED YOU IN YOUR CAREER? HOW?

Throughout my career BOMA has provided support in many different ways depending on the role I was in at the time. However the biggest support that BOMA has provided in my career has consistently been the people, their professionalism and their wealth of knowledge that makes up the association.

WHAT ADVICE WOULD YOU GIVE TO NEW MEMBERS AND THOSE WHO AREN'T AS ACTIVE?

Enhance your network by participating in forums, committees, finding a mentor or becoming a mentor. Giving back can be the greatest reward and benefit. ■

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