



Apply

Accelerate your **success.**

Sales Associate

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Winnipeg, Manitoba, Canada

Posted 12 Days Ago

JR14342

[Accelerate your success at Colliers.](#)

Why Colliers?

As one of Canada's leading commercial real estate services firms, we are driven by our mission to accelerate success for our people, clients, and communities.

A career at Colliers gives you the opportunity to make an impact, advance your career, and collaborate with top-tier talent. Don't just take our word for it – we've been recognized as a top employer on a number of prestigious lists, including Best Workplaces in Canada, Best Workplaces for Women, Best Workplaces with Most Trusted Executive Teams, among others.

*****This position is an onsite role based out of our Winnipeg Office*****

About you

If you are a driven, collaborative, hard-working individual and you are passionate about commercial real estate, then this role is for you! As a Sales Associate, you will have the opportunity to be mentored directly by a senior industry professional. You will collaborate on daily operations, expanding your knowledge in all aspects of commercial leasing, marketing, and sales – not to mention developing a unique combination of finance and research skills. Opportunities for long-term growth are possible and encouraged. Ultimately, you bring a passion for real estate, strong work ethic, desire to succeed, and demonstrate an ability to work independently as well as part of a collaborative team.

In this role, you will...

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- Go through training to learn the “Colliers Way” of doing business.
- Maintain records of correspondence within CRM+, our national database.
- Learn how to execute and assist with deal transactions, including listing/commission agreements, leases, offers and sales agreements.

What you'll bring

- 1+ years of relevant sales experience (both via phone and in-person canvassing), quality internship experience is considered.
- Real Estate Trading license is required (or in process of obtaining/close to completion).
- Highly motivated, bringing a high level of energy and initiative to everything you do.
- Sound judgement and the ability to navigate complex business relationships while maintaining a high level of professionalism and maturity.
- Excellent organizational, time management, interpersonal quantitative, writing and communication skills.
- Can build rapport and credibility quickly with people at all levels
- Desire to advance in the commercial real estate industry. Experience in the sector or a related industry is considered a strong asset.
- Prior experience using CRM programs.
- Proficient in Microsoft Office applications (MS Word, Excel, PowerPoint and Outlook)

#LI-JD1

#LI-Onsite

What we offer:

Innovative projects: Work on cutting-edge initiatives that shape our communities, drive our growth, and make a tangible impact.

Career growth: Advance your career and achieve your goals with industry-leading training and development programs.

Competitive benefits & compensation: Enjoy a comprehensive and flexible benefits package along with competitive compensation that rewards your contributions and supports your well-being.

Collaborative culture: Join our enterprising team where innovation thrives, collaboration is key, and our people are empowered to be their authentic selves and do their best work.

Diversity, Equity & Inclusion: Our robust North American Diversity & Inclusion Program features eight Employee Resource Groups (ERGs), where you can connect, learn, and contribute to a diverse and supportive community.

Learn more: <https://www.collierscanada.com/en-ca/careers/diversity-and-inclusion>

Global network: Join a global team of 23,000 professionals across 70 countries, where you'll expand your network and learn from experts in a dynamic international community. Accelerate your career and enhance your expertise as you connect and collaborate with top talent around the world.

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from all qualified individuals and will accommodate applicants' disability-related needs, up to the point of undue hardship, throughout all stages of the recruitment and selection process. If you require a disability-related accommodation to participate in the recruitment process, please contact the recruitment team by email at careers@colliers.com.

About Us



We are enterprising.

Our expert advice to property occupiers, owners and investors leads the industry into the future. We invest in relationships to create enduring value.

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